

CONTRACT AWARD NOTICE

IMPLEMENTING AGENCY: JAMAICA SOCIAL INVESTMENT FUND
IMPLEMENTING AGENCY ADDRESS: 11 OXFORD ROAD, KINGSTON 5, JAMAICA
DONOR AGENCY: WORLD BANK
DONOR PROJECT: SECOND RURAL ECONOMIC DEVELOPMENT INITIATIVE (REDI II) PROJECT
LOAN NUMBER: 90170
REFERENCE NUMBER: CI-070-1:10M2

PROJECT NAME: Business Development Facilitator for Agriculture & Community Tourism Enterprises

PROCUREMENT METHODOLOGY: Closed Framework

*A framework agreement is an agreement or arrangement between one or more procurers and one or more suppliers that establishes the requirement and contract conditions that will apply to future orders or tasks (contracts) that the procurer(s) may enter during the period for which the framework agreement is in effect. A Closed Framework Agreement is where no new firm(s) may complete a Framework Agreement(s) during the Term of the Framework Agreement. ******(Additional information can be found at the end of the summary).

SELECTION METHOD: Quality Based Selection (QBS) Method

Selection Process: The award of Call-of Contracts amongst all eligible Consultants holding a Framework Agreement, based on a balanced division of provision of services linked to their ranking in the technical proposal in the Evaluation Phase.

SCOPE OF CONTRACT:

The Business Development Facilitator (BDF) Consultants engaged under the Second Rural Economic Development Initiative (REDI II) will facilitate the development of Agriculture and Tourism Business Cluster Initiatives with significant revenue generation and job creation capability appropriately linked into the local and international value chains. BDFs are expected to work with shortlisted agricultural and/or tourism enterprise(s) to develop business plans for REDI II subprojects in keeping with the project. Following the development of a Business Plan, the BDF will be required to support the enterprise manager(s) in presenting elements of the business plan to the Enterprise Assessment Committee (EAC) to access funding support (matching grants) for implementation. For subprojects that are approved for funding, the Business Development Facilitator Consultants may be requested to provide mentorship, coaching and business advisory services and support to ensure that the business is operationalized, as per the approved business plan, and is compliant with local and, where appropriate, international standards.

CONTRACT DURATION

Fifteen (15) months.

SCORES

Consultant	Strengths/Weaknesses/Comments
AGRER	<p>General Comments: Insufficient information submitted, could not evaluate</p> <p>Criterion 1: 0/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p> <p>Criterion 5: 0/15</p> <p>Average Score: 0</p>
Baker Tilly Strachan Lafayette	<p>General Comments: Did not demonstrate firm's experience in submission.</p> <p>Criterion 1: 10/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p> <p>Criterion 5: 0/15</p> <p>Average Score: 10</p>
Boldeck Jamaica Ltd.	<p>General Comments: : Insufficient information provided.</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p>

	<p>Criterion 5: 0/15</p> <p>Average Score: 25</p>
Business Works Ltd.	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 10/25</p> <p>Criterion 3: 10/20</p> <p>Criterion 4: 15/15</p> <p>Criterion 5: 15/15</p> <p>Average Score: 75</p>
Enterprise Development & Market Access Solution	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 20/20</p> <p>Criterion 4: 15/15</p> <p>Criterion 5: 10/15</p> <p>Average Score: 70</p>
Ernst & Young	<p>General Comments: Bidder misinterpreted the requirements, information provided not relevant.</p> <p>Criterion 1: 0/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p> <p>Criterion 5: 0/15</p> <p>Average Score: 0</p>

<p>Etalon Global Solutions Ltd.</p>	<p>General Comments: No information relating to the firms operation was submitted.</p> <p>Criterion 1: 0/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p> <p>Criterion 5: 0/15</p> <p>Average Score: 0</p>
<p>IMC Worldwide Ltd.</p>	<p>General Comments: Bid was above threshold and withdraw their bid</p> <p>Criterion 1: 10/25</p> <p>Criterion 2: 15/25</p> <p>Criterion 3: 15/20</p> <p>Criterion 4: 15/15</p> <p>Criterion 5: 15/15</p> <p>Average Score: 70</p>
<p>Linkar Education Ltd.</p>	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 5/25</p> <p>Criterion 3: 20/20</p> <p>Criterion 4: 5/15</p> <p>Criterion 5: 15/15</p> <p>Average Score: 70</p>
<p>PKF-Aulous</p>	<p>General Comments:</p> <p>Criterion 1: 10/25</p>

	<p>Criterion 2: 0/25</p> <p>Criterion 3: 10/20</p> <p>Criterion 4: 5/15</p> <p>Criterion 5: 0/15</p> <p>Average Score: 25</p>
PA Management International (INC)	<p>General Comments: The company's experience is not suited for the assignment.</p> <p>Criterion 1: 10/25</p> <p>Criterion 2: 0/25</p> <p>Criterion 3: 0/20</p> <p>Criterion 4: 0/15</p> <p>Criterion 5: 5/15</p> <p>Average Score: 15</p>
Post Consulting/Opal Whyte	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 20/25</p> <p>Criterion 3: 20/20</p> <p>Criterion 4: 13.3/15</p> <p>Criterion 5: 10/15</p> <p>Average Score: 88.3</p>
Price Waterhouse Coopers	<p>General Comments: Bid was above threshold and withdraw their bid</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 20/25</p>

	<p>Criterion 3: 20/20</p> <p>Criterion 4: 15/15</p> <p>Criterion 5: 5/15</p> <p>Average Score: 85</p>
Pragmatic Analysis	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 20/25</p> <p>Criterion 3: 18.3/20</p> <p>Criterion 4: 14/15</p> <p>Criterion 5: 15/15</p> <p>Average Score: 92.3</p>
ProTrade	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 10/25</p> <p>Criterion 3: 15/20</p> <p>Criterion 4: 10/15</p> <p>Criterion 5: 15/15</p> <p>Average Score: 75</p>
SOFRECO	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 13.3/25</p>

	<p>Criterion 3: 20/20</p> <p>Criterion 4: 14/15</p> <p>Criterion 5: 15/15</p> <p>Average Score:87.3</p>
The Competitiveness Company	<p>General Comments:</p> <p>Criterion 1: 25/25</p> <p>Criterion 2: 20/25</p> <p>Criterion 3: 20/20</p> <p>Criterion 4: 15/15</p> <p>Criterion 5: 13/15</p> <p>Average Total Score: 93</p>

FRAMEWORK AWARDEES:

1.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
Business Works Limited	237 Old Hope Road Kingston 6	St. Mary Multipurpose Cooperative Society	Annotto Bay P.O. St. Mary	5,031,204.56
		Gordon Town Citizens Association	Gordon Town, St. Andrew	2,282,164.79
		The Jamaica Fern Forest Foundation Ltd	Lot 5 Jarrison Town, St. Ann	4,112,491.95
		West Rural Coffee Growers-	Mount Horeb, St. Andrew	5,015,778.72
Overall Total				16,441,640.02

2.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
Post Consulting Limited Final Score 96.7	Unit 9, 3 Washington Drive, Kingston 10	Shavuot International Holdings Company Ltd	11-13 Kingsway Kingston 10	2,164,313.00
		The Portland Bee Association-Western Campus of the College of Agriculture Science & Education	Passley Gardens, Portland	3,147,313.00
		All Island Banana Growers Association	10 South Avenue Kingston Gardens Kingston 4	2,956,063.00
		Jamaica Fern Forest Foundation	Lot 5 Harrison Town, St. Ann	3,147,313.00
Overall Total				11,415,002.00

3.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
The Competitiveness Company Final Score 100	59 Hope Road Kingston 6	Seven Rivers Attraction	Hazelymph, Hanover	4,116,640.00
		Jamaica Egg Farmers Association	Port Maria, St Mary	4,116,640.00
		Bunkers Hill Cultural Xperince & Rivers Tours	Bunkers Hill, Wakefield P.O. Trelawny	4,116,640.00
		Superfine Chocolate Company Limited	Unit 10, Blaise Industrial Park, 69 Constant Spring Road, Kingston10	4,116,640.00
Overall Total				16,466,560.00

4.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
Pragmatic Analysis Company Limited Final Score 100	19 Holborn Road, Kingston 10	Sunflower Environmental Foundation	Hopewell, St, Mary	4,124,903.15
		National Road Safety Council	145 Maxfield Avenue, Kingston 10	4,124,903.15
		Caribbean Coastal Area Management	Bustamante Drive P.O. Box 33, Lionel Town, Clarendon	4,124,903.15
		Jamaica Cocoa Farmers Association	Unit 1, 17-19 Grants Pen Road, Kingston 8, St. Andrew	4,124,903.15
Overall Total				16,499,612.60

5.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
Enterprise Development & Market Access Solutions Final Score 78.8	235-237 Old Hope Road, Kingston 6	Old Tavern Coffee Estate in Partnership with Cascade Coffee	Cascade, Portland	3,707,425.00
		Ebony Park Agro Cooperative Society (2016) Ltd (EPAC)	Toll Gate, Clarendon	3,707,425.00
		Hanover Bee Farmers' Cooperative Society	Haughton Court Drive, Lucea P.O. Hanover	3,707,425.00
		Brayhorn Company Limited	P.O. Box 168 Reading P.O St, James	3,707,425.00
Overall Total				14,829,700.00

6.

Awarded Bidder	Address	Sub-contract Awarded	Location	Sub-contract Amount
Linkar Education Limited	237 Old Hope Road Kingston 6	Ridge Red Bank Benevolent Society	P.O. Box 557 Ellerslie, Spanish Town, St. Catherine	4,108,750.00
		Farm Heights Community Development Benevolent Society	Farm Heights community Center, St. James	4,108,750.00
		Paradise Child Limited	22 Dunrobin Avenue, Kingston 10	4,108,750.00
		Manchester Plateau Community Council Benevolent Society	Point C, Knock Patrick, Manchester	4,108,750.00
Overall Total				16,435,000.00